



Retail Career Feature

Working in a Department Store

With the department store business expanding at a fast pace, there has been an increase in the job opportunities in this sector. There are many departmental stores who offer great value with leading brand names for menswear, kids wear, ladies wear, sportswear, footwear, home ware, electrical goods, beauty products, gifts, and food items.

The main emphasis of these department stores is on accessibility and value for the money.

Jobs for department store employees are categorized in separate sections, for instance, people, sales, costs, profits and losses and communication.

People

- To motivate co-workers and instill in them a “can do” attitude
- provide training through the leadership skills and manage the teams to help them achieve their targets.
- To remain caught up with the competition in the market and stress promotional activities.
- To launch new initiatives from time to time.

Costs

- To make sure that the job area performs within the sales to wages ration on a contract basis.
- Preparing of staffing budgets that achieve maximum profitability and high customer satisfaction.
- To monitor and minimize the expenses in the areas of travel and stationary.

Sales

- To provide necessary training to fill skill gaps and thus becoming able to provide good customer service.
- To implement company policies every time something is sold.

Profits and Losses

- To minimize the reductions and write off stock.
- To monitor closely all the reductions and to take corrective actions as and when required.
- To monitor all achieved margins on a daily/weekly / monthly basis.

- To use accurate data to lower error rates and to improve replenishment.

Communications

- To communicate with all support teams on a regular basis.
- To create communication networks when dealing with any major issues.
- To interact with the co-workers and other teams regularly.
- coordinate regularly with senior level members of the organization.

Key Attributes of a Person who works a [Department Store Job](#)

Anyone who wants to make a career in [department store jobs](#) must have the following qualities.

- Strong operational skills.
- Strong business focus.
- Strong commerciality.
- Skill to administer to people and exhibit leadership skills when needed.
- Ability to manage change.

To get a [retail sector job](#), especially in a department store, is quite easy. Follow the below given instructions to find the best job.

- Make a visit to the local department store to have a look at the working conditions and then ask yourself if you are fit to do this job.
- Write a professional resume as many department stores do not accept applications. This is even a requirement for the entry level jobs.
- Think about the career prospects of this job before taking any decision.



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- You can also consult anyone who is in this job to get a more detailed overview of the job in terms of money and work environment. Check it out and investigate, and if you feel that you can have a secure future with this job you should go for it.

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