



Procurement Jobs in the Current Economy

If you are hoping to find a job in the current economy, procurement might not be your first thought. However, this sector is still a good choice since goods and services always need to be obtained and traded. That means that many companies are still hiring for procurement. You can check out procurement job sites online or check your local classifieds to see if these jobs are open to you. Supply and procurement jobs are an excellent choice, and even though things have slowed down, they are still hiring.

Of course, in a slow economy, there is going to be a lot more competition for any job. Getting your resume in ahead of others will be more difficult, and job interviews are always tricky—both for you and the interviewer. However, if you do things right, there is a pretty good chance you will get chosen for that procurement job you need.

There are a few things you should never do in an interview. Do not mess with your cell phone, for instance. Have it turned off before you enter the room, and leave it in a pocket or in your bag. If you bring a folder of work you are doing or did in the past, you need to make sure that you are not showing any proprietary material, and you need to be sure that you are very organized. Little looks worse than rummaging through folders in front of the interviewer because you cannot find what you are looking for.

Another mistake if you are in an interview for a procurement or supply chain position is using the latest business jargon to excess. While it is a good idea to demonstrate that you are current on important information, you need to focus on meaningful explanations, not the latest trends. Remember that the hiring personnel you are talking to certainly know the difference. You may make yourself sound less informed than you really are if you focus on the trends over substance.

Be interested in the job and in the interview. When things are tough, it can be tempting to interview for jobs you do not really want but feel like you should at least give a try. When you do not feel like you would be right for the job, or vice versa, your interviewer can tell, and it will reflect poorly on you. Your chances of getting this kind of job are low, and it is best not to waste your time or your interviewer's.

Pay attention to what you claim on your resume and in the interview for your procurement position. Do not play up your strengths too much, or you could end up claiming things that are not true. This almost always comes out in the end, and

could put you in an embarrassing situation later. Of course, that does not mean you should not show why you are the best candidate for the job.

Remember to use your resume and the interview to sell yourself and show why you should be chosen. Do not assume that your skills and certifications are obvious. Spell them out as they are relevant to the position, and remember to give lots of details, as long as you do not get carried away. Resumes should always be kept to about a page, but you should include everything that is relevant to the job. Other information can be omitted to make the useful data fit on your resume.

Be flexible. One of the key approaches that will help you get a good procurement job in a bad economy is being able to offer things other candidates cannot. That means being willing to travel more, move, or otherwise make arrangements for jobs further from home; being able to take fewer benefits or lower pay; or working unusual hours. You should be sure to analyze what you can and cannot accept when you decide how flexible to be, of course. Never take a schedule or a commute that you cannot manage. However, if they are merely inconveniences, the procurement job you get now could be a stepping stone to a better one later one.

Of course, like every job opportunity, first impressions are vital. That means making sure that your resume is professional looking and easy to read (rather than easy to discard) and that you do well in your interview. Arrive early, do your research, and be dressed right for this interview. A good rule of thumb is to dress just a little nicer than you will be expected to dress while on the job. Learn as much as you can about the company and the procurement position you are trying for before you go in for the interview, and your chances will improve significantly.

While the economy may be in poor condition and jobs are harder to find, the procurement industry is still a good place to



Procurement Career Feature

look. Goods and services still need to move, [and procurement jobs](#) are what are needed to do it. So, if you are thinking

about a career in this field, now is the time to find that perfect job. See what is available in your area today.

EmploymentCrossing is the largest collection of active jobs in the world.

We continuously monitor the hiring needs of more than 250,000 employers, including virtually every corporation and organization in the United States. We do not charge employers to post their jobs and we aggressively contact and investigate thousands of employers each day to learn of new positions. No one works harder than EmploymentCrossing.

Let EmploymentCrossing go to work for you.