



Getting a Clinical Job

Entry-level biotech jobs provide an excellent starter for a career in this groundbreaking and exciting industry, which is at the forefront of research and development and generates billions of dollars in revenues from products that directly benefit the nation and the world at large. Demand for suitable, qualified, and experienced candidates is very high, but then so is the competition from potential candidates who are also looking to break into the **biotech job** market and experience the benefits and remuneration opportunities that are provided. You should look at every opportunity that will help you on the road to gaining a position in this highly competitive arena.

Candidates looking at gaining experience or a start in the biotech industry are not all homegrown; the **US biotech jobs** sector does not come with an automatic exclusivity for American candidates as this is an industry which attracts, and demands, skills and experience from across the entire globe. You can expect to be competing against highly-qualified and experienced candidates from the Far East, Europe, and a host of other nations with highly-developed biotech industries, education, and research institutes of their own. If you are looking to develop your career after qualification in your chosen discipline, then you need to also look at gaining some experience before you seriously hit the job market after graduation. In other words, you need to seriously consider **biotech summer jobs** to pad out your resume if you have any serious plans to gain attention from employers with the best **biotech jobs**.

A key issue is what you should be doing to maximize your opportunities for gaining a break in the biotech job market.

By now you ought to appreciate that this is a very highly competitive market you are operating in, and you need to differentiate yourself as a candidate and develop a competitive advantage that will allow you to quickly access job information and hiring details for you to act upon before your competition. The Internet is a very powerful tool that can help you develop your competitive advantage and differentiate you from the competition. Finding information on the World Wide Web that is current and provides meaningful value to your job hunting efforts is a challenge, as many web sites simply do not provide the level or quality of service which they are claiming. Therefore, you must ensure the web resources you are using satisfy your need for helpful and accurate information delivered on time and in a format you can readily use and manipulate; otherwise it is wasted time, effort, and money on your part.

Performing a search on the Internet for "radio host jobs" or "radio jobs," or whatever variation you are using, is

simply going to produce thousands and thousands of websites claiming to offer the very best resources, the most comprehensive vacancy listings, and the best opportunity for you to gain the position you are looking for. The reality is obviously very different from what is claimed by the vast majority of these websites, so you need to exercise some basic common sense and think about which web resources you will use in your job search.

Let us address the very real issue of "comprehensive vacancy listings" as it relates to who is paying for the service. With so many web services providing a listings service absolutely free of charge to individual job seekers while charging employers to advertise their vacancies, job seekers can be forgiven for rushing to take advantage of this "free" resource. But ask yourself whether you think you are going to see the openings of the entire job market in such circumstances? Many employers are not going to use a single web service in any event, so what does this say for the "comprehensive" nature of these listings? It is reasonable to think that a web service which charges employers for advertising a vacancy cannot be comprehensive, and you should look for an alternative model for your job search.

Charging individual job seekers for access to vacancy listings also provides a couple of serious issues which must be addressed in using these sites. Unfortunately, many websites are doing nothing more than harvesting resumes by registering candidates and marketing them on a blanket basis to a list of potential employers, whether they have a vacancy or not, and indeed with little or no regard for the candidate and his or her goals and aspirations. Some resumes are sold to third parties for use as they see fit, and you can appreciate that this may not be a good thing for you personally considering the personal information on your resume that identity thieves would love to get their hands on.

Many websites are also charging for a service that in truth is not substantiated, and you must ensure that you are not



Biotech Career Feature

tricked into spending money for nothing in return. You can avoid many of these sites by simply checking that they have a free trial for users, a physical mailing address, and a landline telephone number. If a service is good, you will find plenty of forums and message boards on the web that will be discussing it. If you do not see any of these things then simply avoid these web services.

Despite the shortcomings of the web, using a service which does not charge employers does provide access to the most comprehensive job listings and vacancy information as well as automatically providing you with a degree of exclusivity and competitive advantage compared to other candidates. Think about it: a web service which charges you as an individual job seeker to access information but does not charge the

employer. There are no disincentives for the employer to list their vacancies and, even better, look for a web service which actively collects and organizes vacancy information from a range of online and offline resources while requiring no input or action from the employer at all. Then, think of your competition — most job seekers are not willing to pay for accessing a listing service, which means those job seekers who do subscribe to a service are achieving a degree of exclusivity in the market and can act effectively to take advantage of it. Using a web service which charges you as an individual job hunter provides you with an automatic and immediate competitive advantage over other candidates relying on non-charging services.

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